

# Engineering, Procurement and Integrated Construction, C.A.

A service industry. IPC corporate brochure — adapted English edition.



# Who we are

**ENGINEERING** — Innovative civil, mechanical, environmental and electrical engineering solutions, plus automation and control. Specialized preventive and corrective maintenance for rotating and static equipment in the oil and petrochemical industries.

**PROCUREMENT** — A reliable supplier of national and international technology.

**CONSTRUCTION** — Proven industrial, oil and petrochemical execution and maintenance capabilities supported by technology and qualified people.

## ¿QUIÉNES SOMOS?

**· INGENIERÍA**

OFRECEMOS A NUESTROS CLIENTES, SOLUCIONES INNOVADORAS CON RECONOCIDA ESPECIALIZACIÓN TÉCNICA EN LAS ÁREAS DE LAS INGENIERÍAS: CIVIL, MECÁNICA, AMBIENTAL Y ELÉCTRICA, ASÍ COMO SERVICIOS DE AUTOMATIZACIÓN Y CONTROL.

NOS ESPECIALIZAMOS EN EL MANTENIMIENTO PREVENTIVO Y CORRECTIVO, DE EQUIPOS ROTATIVOS Y/O ESTÁTICOS DE LA INDUSTRIA PETROLERA Y PETROQUÍMICA.

**· PROCURA**

SOMOS UN PROVEEDOR CONFIABLE DE TECNOLOGÍA NACIONAL E INTERNACIONAL.

**· CONSTRUCCIÓN**

POSEEMOS UN RECONOCIDO POSICIONAMIENTO EN EL MERCADO INDUSTRIAL PETROLERO Y PETROQUÍMICO, ACREDITADO EN NUESTRAS OBRAS Y OPERACIONES DE MANTENIMIENTO, CIMENTADAS EN EL USO DE LA TECNOLOGÍA Y EL TALENTO HUMANO.

# Vision and mission

**VISION** — To consolidate a borderless, dynamic and flexible organization that delivers innovative and integrated industrial maintenance, procurement and construction solutions under recognized quality, safety and environmental standards.

**MISSION** — To provide maintenance, procurement and project-execution services recognized for excellence, reliability, innovation, safety, sustainability and professional specialization.

## VISIÓN

- CONSOLIDARSE COMO UNA ORGANIZACIÓN SIN FRONTERAS, DINÁMICA Y FLEXIBLE; COMPROMETIDA A OFRECER SOLUCIONES INNOVADORAS E INTEGRALES, EN LAS ÁREAS DE MANTENIMIENTO, PROCURA Y CONSTRUCCIÓN INDUSTRIAL, BAJO ESTÁNDARES RECONOCIDOS DE CALIDAD, SEGURIDAD Y PROTECCIÓN DEL AMBIENTE.

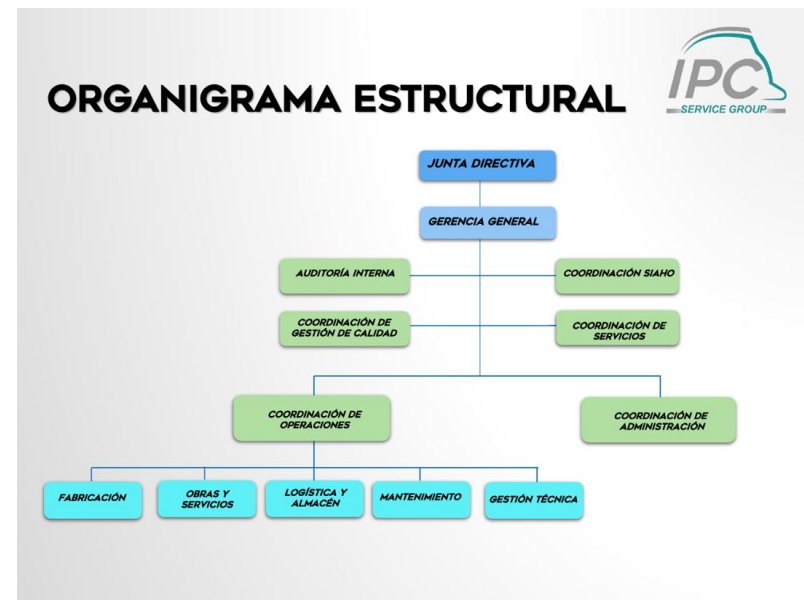
## MISIÓN

- PROVEER SERVICIOS DE MANTENIMIENTO, PROCURA Y/O EJECUCIÓN DE OBRAS, CON RECONOCIDA EXCELENCIA Y CONFIABILIDAD POR SUS OPERACIONES INNOVADORAS, SEGURAS, INTEGRALES, SUSTENTABLES Y DE ALTA ESPECIALIZACIÓN PROFESIONAL.



# Organizational structure

Board of Directors → General Management. Transversal functions include Internal Audit, HSE coordination, Quality Management and Service Coordination. Operations are supported by Administration, Fabrication, Projects and Services, Logistics and Warehouse, Maintenance, and Technical Management.



# Values

Commitment • Innovation • Leadership • Responsibility • Family • Resilience • Integrity



## Quality policy

IPC seeks customer preference by satisfying needs through continuous process improvement, innovation and technical specialization. Industrial maintenance, procurement and construction services are delivered with controlled risk, quality, reliability and safety, while observing applicable legal, regulatory and contractual requirements.

### POLÍTICA DE CALIDAD



·EN **IPC** NOS ESFORZAMOS EN LIDERAR LA PREFERENCIA DE NUESTROS CLIENTES, SATISFACIENDO SUS NECESIDADES SOBRE LA BASE DEL MEJORAMIENTO CONTINUO DE LOS PROCESOS, LA INNOVACIÓN Y LA ESPECIALIZACIÓN TÉCNICA; OFRECIENDO SERVICIOS DE MANTENIMIENTO, PROCURA Y CONSTRUCCIÓN INDUSTRIAL; CON EL MENOR RIESGO Y LA MAYOR CALIDAD, CONFIABILIDAD Y SEGURIDAD POSIBLE; ASEGURANDO LA OBSERVANCIA Y/O CUMPLIMIENTO, TANTO DE LOS REQUISITOS LEGALES, COMO REGLAMENTARIOS APLICABLES EN LOS CONVENIOS CONTRACTUALES.

# Business plan

Total Available Market: chemical, petrochemical, automotive, pulp and paper, steel, power generation, marine, construction, mining, oil and defense.

Serviceable Available Market: petrochemical, oil, power generation, marine and construction.

Target Market: oil refineries and petrochemical complexes.



# Target market

Industrial facilities in the oil-refining and petrochemical sectors.





## Services we provide

Integrated industrial services for oil refineries and petrochemical complexes, supported by engineering and field technology.



# Typical applications

Heat exchangers • Dehydrators • Separators • Scrubbers • Condensers • Heaters •  
Furnaces • Pumps • Storage tanks • Vessels • Piping and fittings • Reactors • Silos.

Industrial cleaning with nanotechnology. Other services: welding, mechanical work, civil works, procurement, lifting, logistics and nondestructive testing.



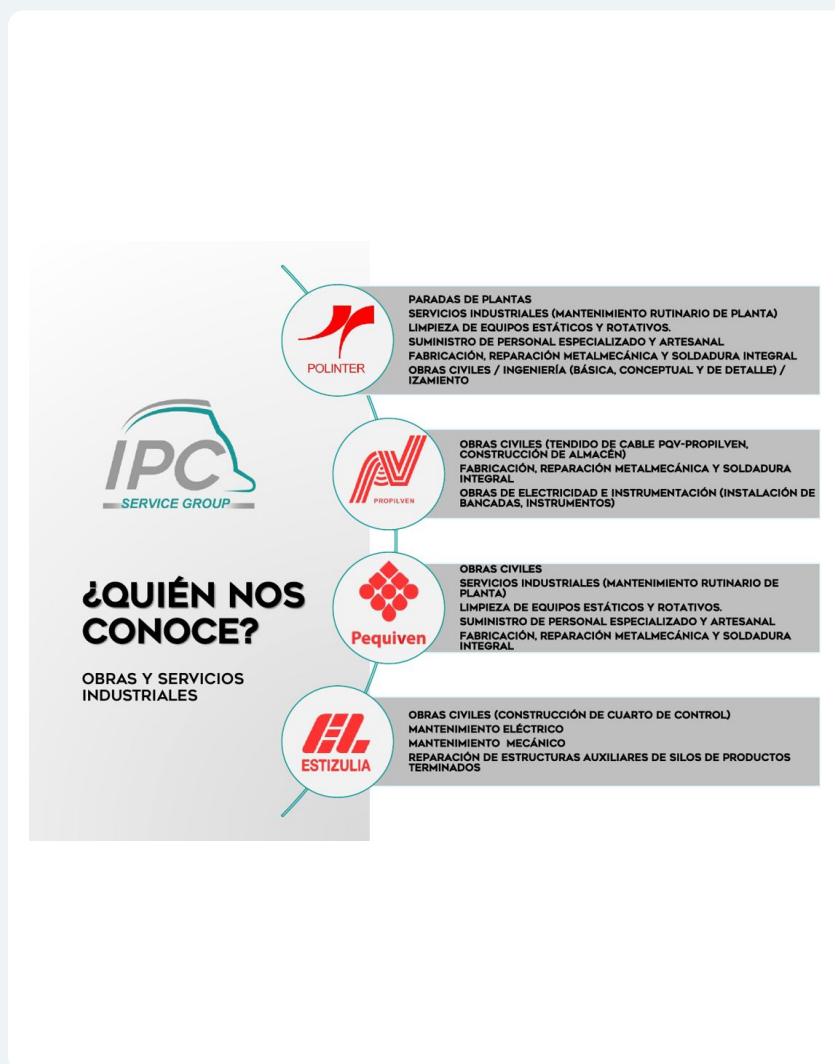
## National clients

Documented corporate references include PDVSA and PEQUIVEN, together with affiliated and industrial operating companies shown in the source brochure.



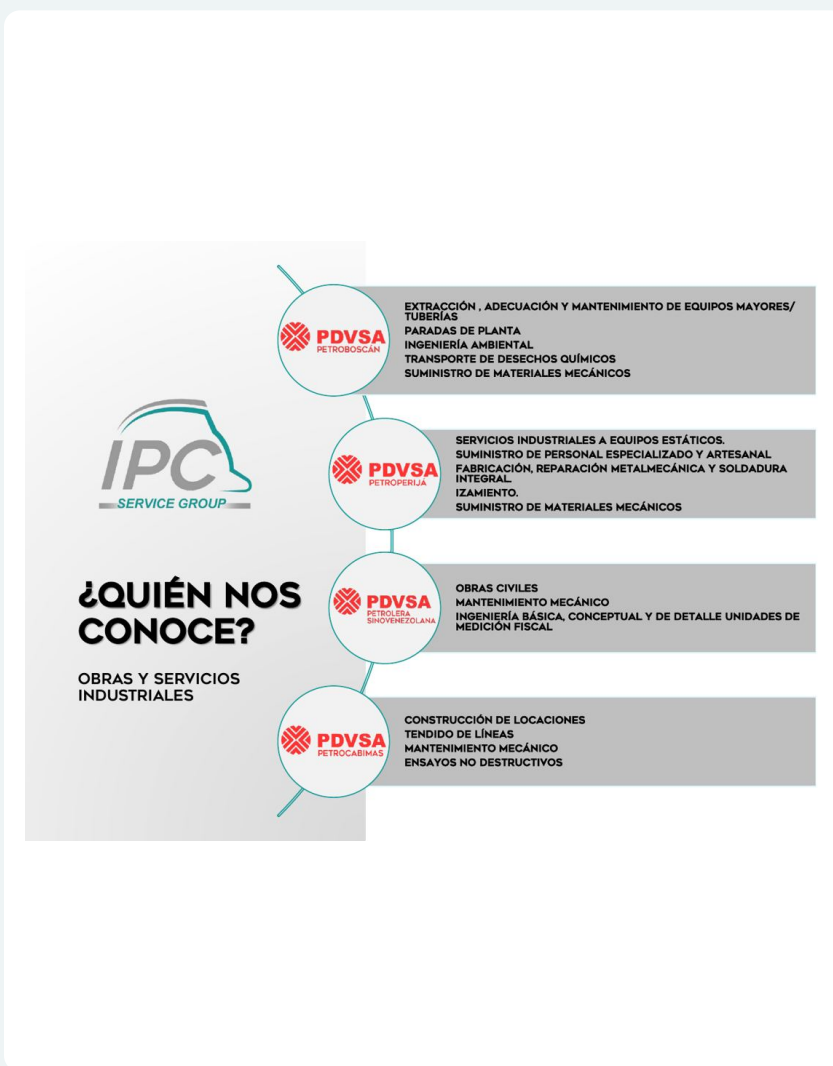
# Who knows our work? — Industrial works and services

Plant turnarounds; routine plant maintenance; static and rotating equipment cleaning; specialized and craft labor; metal fabrication, repair and integrated welding; civil works; basic, conceptual and detailed engineering; lifting; electrical and instrumentation work; control-room construction; and auxiliary structural repairs.



# Who knows our work? — Additional scopes

Extraction, refurbishment and maintenance of major equipment and piping; plant turnarounds; environmental engineering; chemical-waste transportation; mechanical-material supply; static-equipment services; lifting; fiscal-metering engineering; site construction; line installation; mechanical maintenance; and nondestructive testing.



# International suppliers

International technology and equipment suppliers documented in the original corporate brochure.



# Tools and equipment

40,000 psi hydro-jet unit (1) • 20,000 psi hydro-jet units (2) • 15,000 psi hydro-jet units (14) • Tube-bundle extractor (1) • Welding machines (35) • Lighting towers (4).  
Accessories included as applicable.

## HERRAMIENTAS Y EQUIPOS



- HIDROJET 40.000 PSI (1)
- HIDROJET 20.000 PSI (2)
- HIDROJET 15.000 PSI (14)
- EXTRACTOR DE HAZ TUBULAR (1)
- MÁQUINAS DE SOLDAR (35)
- LUMINARIAS (4)

\* ACCESORIOS INCLUIDOS



# Tools and equipment

Field equipment and specialized industrial-service resources documented in the source brochure.





# Tools and equipment

Additional execution, maintenance, cleaning, fabrication and lifting resources documented in the source brochure.



## Featured works and services

H-102 furnace repair — Petroperijá, 2017–2018.



## Featured works and services

Extraction, refurbishment and maintenance of major equipment — PetroBoscán, 2015–2017.



## Featured works and services

Routine and major maintenance for the plants that make up POLINTER — 2012–2018.



## Featured works and services

Replacement of heat exchanger E-225 — POLINTER, 2016.



## Featured works and services

Construction of the CPAMC perimeter fence — PEQUIVEN, 2013. Installation of the 34.5 kV PEQUIVEN-PROPILVEN cable — 2016.



# Featured works and services

Construction of a chemical-products warehouse — PROPILVEN, 2016.





## Featured works and services

Installation of preheater EA-105S — POLINTER, 2016.





## Featured works and services

Installation of preheater EA-105S — POLINTER, 2016. Additional photographic evidence in the source brochure.



## Featured works and services

Major repairs to the docks of the Ana María Campos Complex — PEQUIVEN, 2012.



# Procurement

Procurement capabilities connect technical requirements, qualified suppliers, logistics and controlled acceptance.



# Organizational strengths

Qualified human talent • Specialized equipment and machinery • Strategic location • Operational flexibility • National and international strategic alliances • Proven experience.



# Why IPC?

Integrated capabilities in civil works, mechanical work, welding, lifting, nondestructive testing and procurement.



# Why IPC? — Typical site facilities

Civil • Mechanical • Welding • Lifting • Nondestructive testing • Procurement, supported by typical project-site facilities.



# Why IPC? — Competitive advantages

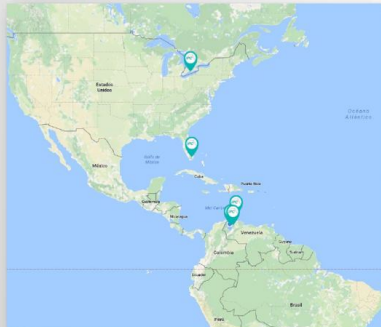
Integrated execution, multidisciplinary resources, industrial experience, specialized equipment and adaptable delivery.



## Strategic location

The source brochure lists international, principal and operations offices in Canada, Aruba, the United States and Venezuela. Addresses and contact data are reproduced in the original Spanish document and should be operationally verified before use.

**UBICACIÓN ESTRATÉGICA**



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